

The operating system for sailing clubs, yacht clubs and training centres.

A single compliance & management platform that keeps every club inspection-ready and turns volunteer committees into high-performing operators — already live, already growing. SEIS Advanced Assurance applied for.

Raising £250,000

Direct investment or syndicate (SPV / ASA) · SEIS Advanced Assurance applied for

Seed · Equity

THE PROBLEM

~1,500 UK sailing & yacht clubs, each run by 5–10 volunteers re-keying critical data across spreadsheets. Scramble before inspection. Enquiries unanswered; members drift away. Lost revenue and standing liability.

THE SOLUTION

Tackt — one live source of truth for compliance, members, bookings, training, money and engagement. Audit-ready by default. Member Engagement System. Already running a real club's season.

TRACTION

First paying customer: record new-member numbers since formation in 1937 — 50 new members onboarded, higher retention via engagement tracking, every enquiry captured. Product live with real events, members and money.

MODEL & MARKET

~1,500

UK clubs & centres

£15–35

per club / month

£180–420

recurring ARPU / yr

2–5%

payments take rate

Low per-club subscription any volunteer committee can sign off, then expand into member-facing modules and transaction fees. High switching cost. Beachhead: UK clubs → commercial centres → tens of thousands worldwide.

FINANCIAL PROJECTIONS (P&L 2026–28)

	2026	2027	2028
Revenue (Subscriptions)	£79,345	£801,655	£2,435,780
Gross Profit	£56,227	£607,456	£1,970,335
EBITDA	(£33,890)	£363,578	£1,557,706
EBIT	(£46,934)	£308,072	£1,454,909

Illustrative projections. Path to profitability in 2027; strong operating leverage as subscription base scales. Figures to be validated.

THE OPPORTUNITY

■ SEIS-eligible raise

£250k via direct investment or syndicate (SPV / ASA). SEIS Advanced Assurance applied for — up to 50% income tax relief and CGT advantages for qualifying investors.

■ Proven product, clear path

Core live. Next: Member Engagement System, Tackt Racing (GPS + clubhouse big screen), weather & live results. Then monetised add-ons.

■ Volunteer-club ROI

Return is club longevity, happier volunteers and protected revenue — not employee time. Enquiries answered, members retained, inspections passed without panic.

Let's talk.

Tackt is live, growing, and open to founding partners & investors.

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